		Contract	# 3252204							Date Ente	red 0	3/16/18		Washington (WJLA)			
		Schedule Dates	10/23/18-10/29/2	18						Last Modi	fied 0	3/16/18		By Broadcast Month	<u>Spots</u>		ate
	WJLA	Advertiser	House Majority P	olitical A	Action (	Commi	ttee (5	7001)		Entered B	у Т	iffany Lewis		Oct. 2018 Nov. 2018	107 27	\$147,500. \$46,200.	
obc	1100 Wilson Blvd, 6th Floor	Agency	Waterfront Strate	gies (7	591)					со-ор	N	0		Grand Total:	134	\$193,700.	
GOO	Arlington, VA 22209	Product	POLITICAL ISSUE	(ns) (	1187)					Headline	#			Grana roan	134	\$193,700.	JU
		Brand	HMP SKED A 10/2	23-10/2	9 (101	3343)				Demo							
WJLA-TV WASHINGTON, DC		Salesperson	Monares, Barbara	(3870	)					Order Typ	e [	Normal					
		Sales Office	WJLA/GJLA/EJLA							Package [	Deal						
Waterfront Strategies		Buyer Name	BASSETT,LAURA							Commissi	on % 1	5.00					
3050 K St NW		Phone/Fax	1							Commissi	on \$	29,055.00					
#100		СРЕ	6203							Net Total	\$	164,645.00					
Washington, DC 20007		Account Types	Local/Political Iss	ue Agei	ncv BRI	D				Sales Tax							
		Billing Type	Weekly/Irregular	_	-,												
		Comments	Est 6203 HMP 10/23														
Line Type / Break Ty	ype (Ref #) Dates	Sec Length	Run Times	SPW	Мо	Tu	We T	h Fr	Sa S	u Spots	Rate	Total		Station	Commen	ts Er	ntered
1.0 Normal Line / SPOT	10/23/18-10/26/18	4 :30	5A- News-Good Morning Washington at 5a	4		х	x >	× ×		4	\$400.	00 \$1,600.C	00 Washington	(WJLA)		3/16	/18
2.0 Normal Line / SPOT	10/29/18-10/29/18	4 :30	5A- News-Good Morning Washington at 5a		1					1	\$400.	00 \$400.C	00 Washington	(WJLA)		3/16	/18
3.0 Normal Line / SPOT	10/23/18-10/26/18		6A- News-Good Morning Washington at 6a			2	2 2	2 2		8	\$800.	00	00 Washington	(WJLA)		3/16	/18
4.0 Normal Line / SPOT	10/29/18-10/29/18	4 :30	6A- News-Good Morning Washington at 6a		2	į	1	1		2	\$800.	\$1,600.0	00 Washington	(WJLA)		3/16	/18
				+	+												

\$1,800.00 Washington (WJLA) 10/23/18-10/26/18 1 1 1 1 1 1 \$450.00 7.0 Normal Line / SPOT :30 9A- Live with Kelly 3/16/18 8.0 Normal Line / SPOT 10/29/18-10/29/18 :30 9A- Live with Kelly \$450.00 \$450.00 Washington (WJLA) 3/16/18 x x x x x 3/16/18 9.0 Normal Line / SPOT 10/23/18-10/26/18 :30 10A- Rachael Ray \$350.00 \$700.00 Washington (WJLA) 1 1 1 1 1 \$450.00 10.0 Normal Line / SPOT 10/23/18-10/26/18 :30 11A- ABC-The View \$1,800.00 Washington (WJLA) 3/16/18 11.0 Normal Line / SPOT 10/29/18-10/29/18 :30 11A- ABC-The View \$450.00 \$450.00 Washington (WJLA) 3/16/18 **CONFIRMATION CONTRACT** Date: Accepted-Station: Comments: Accepted-Agency/Advertiser:

\$1,000.00

\$4,000.00 Washington (WJLA)

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

America

:30 7A- ABC-Good Morning

10/29/18-10/29/18

6.0 Normal Line / SPOT

3/16/18



WJLA 1100 Wilson Blvd, 6th Floor Arlington, VA 22209

Waterfront Strategies 3050 K St NW #100 Washington, DC 20007

## Contract # 3252204

Schedule Dates 10/23/18-10/29/18 Advertiser House Majority Political Action Committee (57001)

> Waterfront Strategies (7591) POLITICAL ISSUE (ns) (1187)

HMP SKED A 10/23-10/29 (1013343) Salesperson Monares, Barbara (3870)

WJLA/GJLA/EJLA Sales Office **Buyer Name** BASSETT, LAURA Phone/Fax CPE 6203

Agency

Product

Brand

Account Types Local/Political Issue Agency BRD

Billing Type Weekly/Irregular Est 6203 HMP 10/23-10/29

WJLA-TV

**Date Entered** 03/16/18 **Last Modified** 03/16/18

Tiffany Lewis

No

CO-OP Headline #

Demo

Entered By

Order Type Normal

Package Deal Commission % 15.00

\$29,055.00 Net Total \$164,645.00

Sales Tax

Commission

Washington (WJLA) By Broadcast Month Spots Rate Oct. 2018 107 \$147,500.00 Nov. 2018 27 \$46,200.00 Grand Total: \$193,700.00 134

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr S	Sa Su	Spots	Rate	Total	Station	Comments	Entered
12.0	Normal Line / SPOT	10/29/18-10/29/18	4	:30	12P- News-ABC 7 News at Noon		1					i		\$500.00	\$500.00	Washington (WJLA)		3/16/18
13.0	Normal Line / SPOT	10/23/18-10/26/18	4	:30	12P- News-ABC 7 News at Noon			1	1	1	1			\$500.00	\$2,000.00	Washington (WJLA)		3/16/18
14.0	Normal Line / SPOT	10/23/18-10/26/18	4	:30	1P- ABC-The Chew			1	1	1	1	-		\$350.00	\$1,400.00	Washington (WJLA)		3/16/18
15.0	Normal Line / SPOT	10/29/18-10/29/18	4	:30	1P- ABC-The Chew		1		<u> </u>	<u> </u>	<u> </u>			\$350.00	\$350.00	Washington (WJLA)		3/16/18
16.0	Normal Line / SPOT	10/29/18-10/29/18	4	:30	2P- ABC-General Hospital		1		-			i		\$800.00	\$800.00	Washington (WJLA)		3/16/18
17.0	Normal Line / SPOT	10/23/18-10/26/18	4	:30	2P- ABC-General Hospital			1	1	1	1	i		\$800.00	\$3,200.00	Washington (WJLA)		3/16/18
18.0	Normal Line / SPOT	10/23/18-10/26/18	4	:30	3P- 4P (EST)	3	3	x	х	х	х			\$350.00	\$1,050.00	Washington (WJLA)		3/16/18
19.0	Normal Line / SPOT	10/23/18-10/26/18	4	:30	4P- News-ABC 7 News at 4p			2	1	1	1			\$500.00	\$2,500.00	Washington (WJLA)		3/16/18
20.0	Normal Line / SPOT	10/29/18-10/29/18	4	:30	4P- News-ABC 7 News at 4p		2		<u> </u>			i	;	\$500.00	\$1,000.00	Washington (WJLA)		3/16/18
21.0	Normal Line / SPOT	10/29/18-10/29/18	4	:30	5P- News-ABC 7 News at 5p		2							\$850.00	\$1,700.00	Washington (WJLA)		3/16/18
22.0	Normal Line / SPOT	10/23/18-10/26/18	4	:30	5P- News-ABC 7 News at 5p			2	2	2	2	- 1		\$850.00	\$6,800.00	Washington (WJLA)		3/16/18
23.0	Normal Line / SPOT	10/23/18-10/26/18	4	:30	6P- News-ABC 7 News at 6p			1	1	1	1	i		\$1,100.00	\$4,400.00	Washington (WJLA)		3/16/18
24.0	Normal Line / SPOT	10/29/18-10/29/18	4	:30	6P- News-ABC 7 News at 6p		1							\$1,100.00	\$1,100.00	Washington (WJLA)		3/16/18

		CONFIRMATION CONTRACT		
Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



WJLA 1100 Wilson Blvd, 6th Floor

Arlington, VA 22209

Waterfront Strategies 3050 K St NW #100 Washington, DC 20007 Contract # 3252204 **Date Entered** Schedule Dates 10/23/18-10/29/18 Last Modified House Majority Political Action Committee (57001) Entered By

CO-OP

Demo

Headline #

Order Type

Package Deal

Commission %

Commission

Net Total

Sales Tax

Date:

Comments:

Normal

15.00

\$29,055.00

\$164,645.00

Advertiser Agency Waterfront Strategies (7591)

Product POLITICAL ISSUE (ns) (1187) Brand HMP SKED A 10/23-10/29 (1013343) Salesperson Monares, Barbara (3870)

WJLA/GJLA/EJLA Sales Office **Buyer Name** BASSETT, LAURA

Phone/Fax CPE 6203

Account Types Local/Political Issue Agency BRD

Billing Type Weekly/Irregular Est 6203 HMP 10/23-10/29

WJLA-TV

Washington (WJLA) 03/16/18 By Broadcast Month Spots 03/16/18 Oct. 2018 107 Tiffany Lewis

Nov. 2018 No Grand Total: \$193,700.00 134

					Мо				Fr :	Sa Su	Spots	Rate	Total	Station	Comments	Entere
25.0 Normal Line / SPOT	10/29/18-10/29/18	4	:30	6:27P- 6:30P (EST)	1			- 1		į	1	\$3,000.00	\$3,000.00	Washington (WJLA)		3/16/18
26.0 Normal Line / SPOT	10/23/18-10/26/18	4	:30	6:27P- 6:30P (EST)		1	1	1	1	i	4	\$3,000.00	\$12,000.00	Washington (WJLA)		3/16/18
27.0 Normal Line / Access	10/23/18-10/26/18	4	:30	6:57P- 7P (EST)		1	1	1	1	i	4	\$4,000.00	\$16,000.00	Washington (WJLA)		3/16/18
28.0 Normal Line / Access	10/29/18-10/29/18	4	:30	6:57P- 7P (EST)	1					i	1	\$4,000.00	\$4,000.00	Washington (WJLA)		3/16/18
29.0 Normal Line / SPOT	10/27/18-10/27/18	4	:30	6:30P- ABC-World News Tonight (Saturday)					1	1	1	\$1,000.00	\$1,000.00	Washington (WJLA)		3/16/18
30.0 Normal Line / SPOT	10/28/18-10/28/18	4	:30	6P- ABC-World News Tonight (Sunday)	1					1	1	\$900.00	\$900.00	Washington (WJLA)		3/16/18
31.0 Normal Line / SPOT	10/28/18-10/28/18	4	:30	6:30P- News-ABC 7 News at 630p Wknd				į	į	1	1	\$1,500.00	\$1,500.00	Washington (WJLA)		3/16/18
32.0 Normal Line / Access	10/23/18-10/26/18	4	:30	7P- Wheel Of Fortune		1	1	1	1		4	\$3,500.00	\$14,000.00	Washington (WJLA)		3/16/18
33.0 Normal Line / Access	10/29/18-10/29/18	4	:30	7P- Wheel Of Fortune	1					i	1	\$3,500.00	\$3,500.00	Washington (WJLA)		3/16/18
34.0 Normal Line / Access	10/29/18-10/29/18	4	:30	7:30P- Jeopardy	1					i	1	\$4,500.00	\$4,500.00	Washington (WJLA)		3/16/18
35.0 Normal Line / Access	10/23/18-10/26/18	4	:30	7:30P- Jeopardy		1	1	1	1	i	4	\$4,500.00	\$18,000.00	Washington (WJLA)		3/16/18
36.0 Normal Line / SPOT	10/27/18-10/27/18	4	:30	7P- Wheel Of Fortune Wknd	1					1	1	\$850.00	\$850.00	Washington (WJLA)		3/16/18

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Accepted-Station:

Date:

Accepted-Agency/Advertiser:

Rate

\$147,500.00

\$46,200.00

27



WJLA 1100 Wilson Blvd, 6th Floor Arlington, VA 22209

WJLA-TV WASHINGTON, DC

Waterfront Strategies 3050 K St NW #100 Washington, DC 20007 Contract # 3252204

Schedule Dates 10/23/18-10/29/18 Advertiser

House Majority Political Action Committee (57001) Waterfront Strategies (7591)

POLITICAL ISSUE (ns) (1187) HMP SKED A 10/23-10/29 (1013343)

Salesperson Monares, Barbara (3870) WJLA/GJLA/EJLA Sales Office **Buyer Name** BASSETT, LAURA

Phone/Fax CPE 6203

Agency

Product

Brand

Account Types Local/Political Issue Agency BRD

Billing Type Weekly/Irregular Est 6203 HMP 10/23-10/29

WJLA-TV

Washington (WJLA) 03/16/18 By Broadcast Month 03/16/18

Tiffany Lewis

No

Normal

15.00

\$29,055.00

\$164,645.00

**Date Entered** 

**Last Modified** 

Entered By

Headline #

Order Type

Package Deal

Commission %

Commission

Net Total

Sales Tax

CO-OP

Demo

Oct. 2018 Nov. 2018 Spots Rate 107 27

\$147,500.00 \$46,200.00 Grand Total: \$193,700.00 134

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th F	r Sa	Su	Spots	Rate	Total	Station	Comments	Entered
37.0	Normal Line / SPOT	10/27/18-10/27/18	4	:30 7:30P- Je	opardy Wknd					-	1		1	\$1,000.00	\$1,000	00 Washington (WJLA)		3/16/18
38.0	Normal Line / Prime Premium	10/29/18-10/29/18	4	:30 8P- ABC-E Stars (Mo	Dancing with the nday)		2						2	\$8,000.00	\$16,000	00 Washington (WJLA)		3/16/18
39.0	Normal Line / Prime Premium	10/24/18-10/24/18	4	:30 9P- ABC-N (Wednesd	Modern Family day)		1		1				1	\$9,000.00	\$9,000	00 Washington (WJLA)		3/16/18
40.0	Normal Line / Prime Premium	10/25/18-10/25/18	4	:30 8P- ABC-0 (Thursday	Greys Anatomy								1	\$10,000.00	\$10,000	00 Washington (WJLA)		3/16/18
41.0	Normal Line / Prime	10/26/18-10/26/18	4	:30 10:01P- A	BC-20/20 (Friday)				1 1	1	ı İ		1	\$4,000.00	\$4,000	00 Washington (WJLA)		3/16/18
42.0	Normal Line / SPOT	10/23/18-10/26/18	4	:30 11:00:26F News at 1	P- News-ABC 7 .1p			1	1	1 1			4	\$1,400.00	\$5,600	00 Washington (WJLA)		3/16/18
43.0	Normal Line / SPOT	10/29/18-10/29/18	4	:30 11:00:26F News at 1	P- News-ABC 7 .1p		1				-		1	\$1,400.00	\$1,400	00 Washington (WJLA)		3/16/18
44.0	Normal Line / SPOT	10/29/18-10/29/18	4	:30 11:35P- A	BC-Jimmy Kimmel		2		1 1		-		2	\$600.00	\$1,200	00 Washington (WJLA)		3/16/18
45.0	Normal Line / SPOT	10/23/18-10/26/18	4	:30 11:35P- A	BC-Jimmy Kimmel		1	2	1	1 1	<u> </u>		5	\$600.00	\$3,000	00 Washington (WJLA)		3/16/18
46.0	Normal Line / SPOT	10/23/18-10/26/18	4	:30 12:30A- A	BC-Nightline			1	1	1 1			4	\$250.00	\$1,000	00 Washington (WJLA)		3/16/18
47.0	Normal Line / SPOT	10/29/18-10/29/18	4	:30 12:30A- A	BC-Nightline		1		1 1				1	\$250.00	\$250	00 Washington (WJLA)		3/16/18
	1				CON	\FI	RM	ΑT	IOI	1 C	TNC	RA	ACT					
ented-A	Agency/Advertiser:			Date:	Accepted-Statio	nn'								Date:	Comments:			

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.